



Ameritas

April 17-21

2024 Summit Production Travel Requirements

(Based on 2023 Production)

Tiers	Weighted Conference Credit Requirement	Maximum AIC/AAS Credit Recognized ¹	Life & DI Credit Required	Life/DI Only Credit Required	Travel Allowance*
3	398,000+	119,400	192,000	314,000+	\$14,500
2	340,000 - 397,999	102,000	151,000	268,000 - 313,999	\$9,500
1	280,000 - 339,999	84,000	128,000	224,000 - 267,999	\$7,500

Summit of the Inner Circle requires an 8 life and DI minimum policy count.

***Additional travel allowance eligibility is based on life and DI production only.**

Life & DI Credit Required	Additional Travel Allowance
231,000	\$2,000
378,000	\$4,000
525,000	\$6,000
672,000	\$8,000
819,000	\$10,000
966,000	\$12,000

For example: If you have 380,000 of life and DI Conference credits, you would earn a \$14,500 travel allowance based on Tier 3 and an additional \$4,000 based on the chart to the left.

Conference production crediting

¹ AIC sales will be credited at 75% of Gross Dealer Concession and are limited to 30% of respective tier requirement. AIC GDC qualification credits for sales to Massachusetts clients or by Massachusetts financial professionals are limited to variable insurance product commissions and advisory fees.

- Group dental and vision insurance will be credited at 100% paid first year commissions.
- Fixed and indexed annuities will be credited at 3% of commissionable deposits.

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